REQUEST FOR TECHNICAL CHANGE

AGENCY: Real Estate Commission

RULE CITATION: 21 NCAC 58A .0105

DEADLINE FOR RECEIPT: Wednesday, April 11, 2018

<u>PLEASE NOTE:</u> This request may extend to several pages. Please be sure you have reached the end of the document.

The Rules Review Commission staff has completed its review of this Rule prior to the Commission's next meeting. The Commission has not yet reviewed this Rule and therefore there has not been a determination as to whether the Rule will be approved. You may call our office to inquire concerning the staff recommendation.

In reviewing this Rule, the staff recommends the following technical changes be made:

In (b), what is the intent of lines 13-15 (every such advertisement... or e-mail address)? Is this saying that more information has to be provided than just the basic contact information listed? Is there a way to make that more clear — perhaps what must be included, rather than what is insufficient?

Please retype the rule accordingly and resubmit it to our office at 1711 New Hope Church Road, Raleigh, North Carolina 27609.

1	21 NCAC 58A	.0105 is amended with changes as published in 32:14 NCAC 1405 as follows:
2		
3	21 NCAC 58A	.0105 ADVERTISING
4	(a) Authority to	Advertise.
5	(1)	A broker shall not advertise any brokerage service or the sale, purchase, exchange, rent, or lease of
6		real estate for another or others without the consent of his or her broker-in-charge and without
7		including in the advertisement the name of the broker or firm with whom the broker is associated
8		[and the] firm or sole proprietorship with which the broker is affiliated.
9	(2)	A broker shall not advertise or display a "for sale" or "for rent" sign on any real estate without the
10		written consent of the owner or the owner's authorized agent.
11	(b) Blind Ads.	A broker shall not advertise the sale, purchase, exchange, rent, or lease of real estate for others in a
12	manner indicati	ng the offer to sell, purchase, exchange, rent, or lease is being made by the broker's principal only.
13	Every such adv	ertisement shall conspicuously indicate that it is the advertisement of a broker or brokerage firm and
14	shall not be con	fined to publication of only a post office box number, telephone number, street address, internet web
15	address, or e-ma	ail address.
16	(c) A person lie	censed as a limited nonresident commercial broker shall comply with the provisions of Rule .1809 of
17	this Subchapter	in connection with all advertising concerning or relating to his or her status as a North Carolina
18	broker.	
19		
20	History Note:	Authority G.S. 93A-2(a1); 93A-3(c); 93A-9;
21		Eff. February 1, 1976;
22		Readopted Eff. September 30, 1977;
23		Amended Eff. <u>July 1, 2018</u> ; <u>July 1, 2015</u> ; April 1, 2013; July 1, 2009; January 1, 2008; April 1,
24		2006; July 1, 2004; October 1, 2000; August 1, 1998; April 1, 1997; July 1, 1989; February 1,
25		1989.
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1	21 NCAC 58A .	0106 is amended as published in 32:14 NCR 1405 as follows:
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3	21 NCAC 58A.	0106 DELIVERY OF INSTRUMENTS
4	(a) Except as p	provided in Paragraph (b) of this Rule, every broker shall deliver a copy of any written agency
5	agreement, contr	ract, offer, lease, rental agreement, option, or other related transaction document to their <u>customer or</u>
6	client within five	e days three days of the document's execution. broker's receipt of the executed document.
7	(b) A broker m	nay be relieved of the duty to deliver copies of leases or rental agreements to a property owner
8	pursuant to Parag	graph (a) of this Rule if the broker:
9	(1)	obtains the prior written authority of the property owner to enter into and retain copies of leases or
10		rental agreements on behalf of the property owner;
11	(2)	executes the lease or rental agreement on a pre-printed form, the material terms of which may not
12		be changed by the broker without prior approval by the property owner, except as may be required
13		by law; and
14	(3)	delivers to the property owner an accounting within 45 days following the date of execution of the
15		lease or rental agreement that identifies:
16		(A) the leased property;
17		(B) the name, phone number, and home address of each tenant; and
18		(C) the rental rates and rents collected.
19	(c) Paragraph (b	b) of this Rule notwithstanding, upon the request of a property owner, a broker shall deliver a copy
20	of any lease or re	ental agreement within five days.
21		
22	History Note:	Authority G.S. $93A-3(c)$;
23		Eff. February 1, 1976;
24		Readopted Eff. September 30, 1977;
25		Amended Eff. <u>July 1, 2018;</u> July 1, 2017; July 1, 2005; July 1, 2001; October 1, 2000; May 1,
26		1990; July 1, 1989; February 1, 1989.

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REQUEST FOR TECHNICAL CHANGE

AGENCY: Real Estate Commission

RULE CITATION: 21 NCAC 58A .0108

DEADLINE FOR RECEIPT: Wednesday, April 11, 2018

<u>PLEASE NOTE:</u> This request may extend to several pages. Please be sure you have reached the end of the document.

The Rules Review Commission staff has completed its review of this Rule prior to the Commission's next meeting. The Commission has not yet reviewed this Rule and therefore there has not been a determination as to whether the Rule will be approved. You may call our office to inquire concerning the staff recommendation.

In reviewing this Rule, the staff recommends the following technical changes be made:

In (a), please delete or define "successful" before "conclusion" on line 5. Please also consider deleting "successful or unsuccessful" before "conclusion of the transaction" as it appears to be unnecessary language.

In (a), line 7, please consider deleting "however,"

In the History note, please move July 1, 2018 to line 7

Please retype the rule accordingly and resubmit it to our office at 1711 New Hope Church Road, Raleigh, North Carolina 27609.

1 21 NCAC 58A .0108 is amended with changes as published in 32:14 NCR 1405 as follows:

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21 NCAC 58A .0108 RETENTION OF RECORDS [AND CONFIDENTIALITY]

- 4 (a) Brokers shall retain records of all sales, rental, and other transactions conducted in such capacity, whether the
- 5 transaction is pending, completed, or terminated prior to its successful conclusion. The broker shall retain records
- for three years after all funds held by the broker in connection with the transaction have been disbursed to the proper
- 7 party or parties or the successful or unsuccessful conclusion of the transaction, whichever occurs later. However, if
- 8 the broker's agency agreement is terminated prior to the conclusion of the transaction, the broker shall retain such
- 9 records for three years after the termination of the agency agreement or the disbursement of all funds held by or paid
- 10 to the broker in connection with the transaction, whichever occurs later.
- 11 (b) Records shall include copies of the following:
- 12 (1) contracts of sale;
 - (2) written leases;
- 14 (3) agency contracts;
- 15 (4) options;
- 16 (5) offers to purchase;
- 17 (6) trust or escrow records;
- 18 (7) earnest money receipts;
- 19 (8) disclosure documents;
- 20 (9) closing statements;
- 21 (10) brokerage cooperation agreements;
- 22 (11) declarations of affiliation;
- broker price opinions and comparative market analyses prepared pursuant to G.S. 93A, Article 6, including any notes and supporting documentation;
- sketches, calculations, photos, and other documentation used or relied upon to determine square footage;
- 27 (14) advertising used to market a property; and
- 28 (15) any other records pertaining to real estate transactions.
- 29 (c) All records shall be made available for inspection and reproduction by the Commission or its authorized representatives without prior notice.
- 31 [(d) Brokers shall safeguard personal and confidential information and records stored or transmitted through
- 32 computers, electronic mail, facsimile machines, telephones, telephone answering machines, and all other electronic
- 33 or computer technology.
- 34 [(e)] (d) Brokers shall provide a copy of the written agency disclosure and acknowledgement thereof when
- 35 applicable, written agency agreement, contract, offer, lease, rental agreement, option, or other related transaction
- document to the firm or sole proprietorship with which they are affiliated within three days of receipt.

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1	History Note:	Authority G.S. $93A-3(c)$;
2		Eff. February 1, 1976;
3		Readopted Eff. September 30, 1977;
4		Amended Eff. <u>July 1, 2018;</u> July 1, 2004; September 1, 2002; August 1, 1998; February 1, 1989
5		February 1, 1998;
6		Temporary Amendment Eff. October 1, 2012;
7		Amended Eff. July 1, 2016; April 1, 2013.
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REQUEST FOR TECHNICAL CHANGE

AGENCY: Real Estate Commission

RULE CITATION: 21 NCAC 58A .0110

DEADLINE FOR RECEIPT: Wednesday, April 11, 2018

<u>PLEASE NOTE:</u> This request may extend to several pages. Please be sure you have reached the end of the document.

The Rules Review Commission staff has completed its review of this Rule prior to the Commission's next meeting. The Commission has not yet reviewed this Rule and therefore there has not been a determination as to whether the Rule will be approved. You may call our office to inquire concerning the staff recommendation.

In reviewing this Rule, the staff recommends the following technical changes be made:

In (c), please change "is not required" to "shall not be required"

In (d), please either delete "standing alone" or provide some additional information for purposes of clarity.

In (e), when would it be appropriate for a broker to seek "BIC Eligible status"? Is it necessary to do this before a broker may become a designated BIC? Is the BIC Eligible status granted by the Commission and then the firm designates a BIC after the Commission has declared someone to be BIC eligible? Are they BIC Eligible after they have met the requirements contained in 93A-4.2? Would it provide some clarity to this Rule to add some information as to the overview of the process at the beginning of the Rule?

Please retype the rule accordingly and resubmit it to our office at 1711 New Hope Church Road, Raleigh, North Carolina 27609.

Amber May
Commission Counsel
Date submitted to agency: March 28, 2018

1	21 NCAC 58A .0110 is amended as published in 32:14 NCR 1406 as follows:
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3	21 NCAC 58A .0110 BROKER-IN-CHARGE
4	(a) When used in this Rule, the term:
5	(1) "Office" means any place of business where acts are performed for which a real estate license is
6	required or where monies received by a broker acting in a fiduciary capacity are handled o
7	records for such trust monies are maintained;
8	(2) "Principal Office" means the office so designated in the Commission's records by the qualifying
9	broker of a licensed firm or the broker in charge of a sole proprietorship; and
10	(3) "Branch Office" means any office in addition to the principal office of a broker which is operated
11	in connection with the broker's real estate business.
12	(b) Except as provided in Paragraphs (d) and (e) of this Rule, every real estate firm, including a sole proprietorship
13	shall have a broker designated by the Commission as provided in Paragraph (f) of this Rule to serve as the broker in
14	charge at its principal office and a broker to serve as broker in charge at any branch office. No broker shall be
15	broker in charge of more than one office at a time. No office of a firm shall have more than one designated broker
16	in charge.
17	(c) If a firm shares office space with one or more other firms, the same broker may serve as broker in charge of
18	multiple firms at that location. All firms at that location having the same designated broker in charge shall maintain
19	with the Commission as a delivery address the same delivery address as that of the single designated broker in
20	charge.
21	(d) A licensed real estate firm is not required to have a broker in charge if it:
22	(1) has been organized for the sole purpose of receiving compensation for brokerage service
23	furnished by its qualifying broker through another firm or broker;
24	(2) is treated for tax purposes as a Subchapter S corporation by the United States Internal Revenue
25	Service;
26	(3) has no principal or branch office; and
27	(4) has no licensed or unlicensed person associated with it other than its qualifying broker.
28	(e) A broker who is a sole proprietor shall obtain the Commission's designation of himself or herself as a broker in
29	charge if the broker engages in any transaction where the broker is required to deposit and maintain monie
30	belonging to others in a trust account, engages in advertising or promoting his or her services as a broker in any
31	manner, or has one or more other brokers affiliated with him or her in the real estate business. Maintenance of
32	trust or escrow account by a broker solely for holding residential tenant security deposits received by the broker or
33	properties owned by the broker in compliance with G.S. 42 50 shall not, standing alone, subject the broker to the
34	requirement to designate himself or herself as a broker in charge.
35	(f) A broker desiring to be a broker in charge shall request in writing his or her designation as broker in charge by
36	the Commission on a form provided by the Commission. The form shall include the broker's name, license number
37	firm affiliation, and a certification that he or she possesses the experience described in Subparagraph (g)(2) of thi

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Rule. Upon receipt of notice from the Commission that the broker has been designated as broker in charge, the 1 2 broker shall assume the duties of broker in charge. 3 (g) To qualify to become a broker in charge, a broker shall: 4 have a license on active status but not on provisional status; 5 possess at least two years of full time real estate brokerage experience or equivalent four years of (2)6 part time real estate brokerage experience within the previous five years or real estate education, 7 such as the completion of the North Carolina GRI program or other education with a subject 8 matter relating to brokerage practice and the supervision of brokers, or experience in real estate 9 transactions that the Commission finds equivalent to such experience, such as a licensed attorney with a practice that consisted primarily of handling real estate closing and related matters in North 10 Carolina for three years immediately preceding application or full time, lawful experience selling 11 new homes owned by a corporate homebuilder as a bonafide employee of the corporate home 12 13 builder for three years immediately preceding the application; and 14 complete the Commission's 12 classroom hour broker in charge course either within three years (3)prior to designation as a broker in charge or within 120 days following designation as a broker in-15 16 charge. Upon the request of the Commission, a broker shall provide evidence to the Commission that he or she possesses the 17 18 requisite experience. A broker in charge designation shall be immediately terminated if a broker in charge fails to 19 complete the broker in charge course during the required time period or if the Commission finds the broker incharge does not possess the required experience. A broker who is removed as broker in charge for failure to timely 20 21 complete the Commission's 12 hour broker in charge course must first complete the 12 hour broker in charge course 22 before he or she may again be designated as broker in charge. 23 (h) By submission of a broker in charge designation request to the Commission, a broker certifies that he or she 24 possesses the experience required to become a broker in charge and upon designation by the Commission, the broker shall be authorized to act as a broker in charge. Upon his or her designation as broker in charge and 25 completion of the broker in charge course within the time period prescribed in Subparagraph (g)(3) of this Rule, the 26 designated broker in charge acquires the eligibility to be re designated as a broker in charge at any time in the 27 28 future after a period of not actively serving as a broker in charge without having to again satisfy the qualification requirements for initial designation stated in this Paragraph so long as the broker continuously satisfies the 29 30 requirements to retain such eligibility described in Paragraph (k) of this Rule. 31 (i) The broker in charge shall, in accordance with the requirements of G.S. 93A and the rules adopted by the Commission, assume the responsibility at his or her office for: 32 (1) the retention of current license renewal pocket cards by all brokers employed at the office for 33

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which he or she is broker in charge; the display of licenses at such office in accordance with Rule

.0101 of this Section; and assuring that each broker employed at the office has complied with

Rules .0503, .0504, and .0506 of this Subchapter;

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1	(2) the notification to the Commission of any change of business address or trade name of the firm
2	and the registration of any assumed business name adopted by the firm for its use;
3	(3) the conduct of advertising by or in the name of the firm at such office;
4	(4) the maintenance at such office of the trust or escrow account of the firm and the records pertaining
5	thereto;
6	(5) the retention and maintenance of records relating to transactions conducted by or on behalf of the
7	firm at such office, including those required to be retained pursuant to Rule .0108 of this Section;
8	(6) the supervision of provisional brokers associated with or engaged on behalf of the firm at such
9	office in accordance with the requirements of Rule .0506 of this Subchapter;
10	(7) the supervision of all brokers employed at the office for which he or she is broker in charge with
11	respect to adherence to agency agreement and disclosure requirements.
12	(j) A broker who was the broker in charge of a real estate office on April 1, 2006, whose broker in charge
13	declaration was received by the Commission prior to that date, and who completed the Commission's broker in
14	charge course prior to April 1, 2006 or within 120 days following designation as a broker in charge, may continue to
15	serve as a broker in charge thereafter until his or her eligibility to serve as a broker in charge is terminated as
16	provided in Paragraph (1) of this Rule.
17	(k) Once a broker has been designated as a broker in charge and completed the 12 hour broker in charge course as
18	prescribed by Paragraph (g) of this Rule, the broker may maintain broker in charge eligibility by timely annual
19	renewal of his or her broker license and completion each license year of the four hour mandatory continuing
20	education update course for brokers in charge known as the "Broker In Charge Update Course" described in Rule
21	58E .0102(b), and any Commission approved four hour continuing education elective course described in Rule 58E
22	.0305. The Broker In Charge Update Course shall be taken initially by a broker in charge during the first full
23	license year following the license year in which the broker was designated as a broker in charge and each license
24	year thereafter in order for the broker to maintain broker in charge eligibility. Enrollment in the Broker In Charge
25	Update Course shall be limited exclusively to current brokers in charge, and brokers who are not currently acting as
26	a broker in charge but who desire to retain their broker in charge eligibility. Only these brokers shall receive
27	continuing education credit for taking the Broker In Charge Update Course. A broker in charge or broker who is
28	broker in charge eligible who takes the General Update Course described in Rule .1702 of this Subchapter rather
29	than the Broker In Charge Update Course shall receive continuing education update course credit for taking such
30	course only for the purpose of retaining his or her license on active status and shall not be considered to have
31	satisfied the requirement to take the Broker In Charge Update Course in order to retain his or her broker in charge
32	status or eligibility.
33	(l) A broker's broker in charge eligibility and, if currently designated as a broker in charge, his or her broker in
34	charge designation shall be terminated upon the occurrence of any of the following events:
35	(1) the broker's license expires or the broker's license is suspended, revoked or surrendered;
36	(2) the broker's license is made inactive for any reason;

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1	(3) the broker tails to complete the Broker in Charge Opdate Course described in Paragraph (k) of
2	this Rule; or
3	(4) the broker is found by the Commission to have not possessed the experience required in Paragraph
4	(g) of this Rule at the time of either initial designation as a broker in charge or re designation as a
5	broker in charge.
6	(m) When a broker who is a former broker in charge desires to be re designated as a broker in charge following
7	termination of his or her broker in charge designation or eligibility, he or she must first have a license on active
8	status. The broker then must satisfy the experience requirements for initial designation set forth in Paragraph (g) of
9	this Rule, and the broker must complete the 12 hour broker in charge course prior to re designation as broker in
10	charge.
11	(n) A broker in charge shall notify the Commission in writing that he or she no longer is serving as broker in-
12	charge of a particular office within 10 days following any such change.
13	(o) A non resident broker who has been designated by the Commission as the broker in charge of an office not
14	located in North Carolina is not required to complete the broker in charge course or the Broker In Charge Update
15	Course prescribed for brokers in charge under Paragraph (k) of this Rule. However, if such broker in charge either
16	becomes a resident of North Carolina or becomes broker in charge of an office located within North Carolina, then
17	he or she must take the 12 hour broker in charge course within 120 days of such change, unless he or she has taken
18	the 12 hour course within the preceding three years. Such broker in charge shall take the Broker In Charge Update
19	Course prescribed in Paragraph (k) of this Rule during the first full license year following the change and each
20	license year thereafter so long as the broker in charge remains a resident of North Carolina or continues to manage
21	an office located in North Carolina.
22	(p) A nonresident commercial real estate broker licensed under the provisions of Section .1800 of this Subchapter
23	shall not act as or serve in the capacity of a broker in charge of a firm or office in North Carolina.
24	(a) Every real estate firm shall designate one BIC for its principal office and one BIC for each of its branch offices.
25	No office of a firm shall have more than one designated BIC. A BIC shall not serve as BIC for more than one office
26	unless each of those offices share the same physical office space and delivery address.
27	(b) Every broker who is a sole proprietor shall designate himself or herself as a BIC if the broker:
28	(1) engages in any transaction where the broker is required to deposit and maintain monies belonging
29	to others in a trust account;
30	(2) engages in advertising or promoting his or her services as a broker in any manner; or
31	(3) has one or more other brokers affiliated with him or her in the real estate business.
32	(c) A licensed real estate firm is not required to have a BIC if it:
33	(1) is organized for the sole purpose of receiving compensation for brokerage services furnished by its
34	qualifying broker through another firm or broker;
35	(2) is treated for tax purposes as a Subchapter S corporation by the United States Internal Revenue
36	Service:
37	(3) has no principal or branch office; and

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1	(4) has no licensed person associated with it other than its qualifying broker.
2	(d) A broker who maintains a trust or escrow account for the purpose of holding residential tenant security deposits
3	received by the broker on properties owned by the broker in compliance with G.S. 42-50 shall not, standing alone.
4	be required to be a BIC.
5	(e) A broker seeking BIC Eligible status shall submit an application on a form available on the Commission's
6	website. The BIC Eligible status form shall include the broker's:
7	(1) name:
8	(2) license number;
9	(3) telephone number;
10	(4) email address;
11	(5) criminal history and history of occupational license disciplinary actions;
12	(6) certification that:
13	(A) his or her broker license is on active status;
14	(B) the broker possesses at least two years of full-time or four years of part-time real estate
15	brokerage experience within the previous five years or shall be a North Carolina licensed
16	attorney with a practice that consisted primarily of handling real estate closings and
17	related matters in North Carolina for three years immediately preceding application; and
18	(C) the broker completed the 12-hour Broker-in-Charge Course no earlier than one year prior
19	to application and no later than 120 days after application; and
20	(7) signature.
21	(f) A broker who holds BIC Eligible status shall submit a form to become the designated BIC for a sole proprietor.
22	real estate firm, or branch office. The BIC designation form shall include:
23	(1) the broker's:
24	(A) name;
25	(B) license number;
26	(C) telephone number;
27	(D) email address; and
28	(E) criminal history and history of occupational license disciplinary actions; and
29	(2) the firm's:
30	(A) name; and
31	(B) license number, if applicable;
32	(g) A designated BIC shall:
33	(1) assure that each broker employed at the office has complied with Rules .0503, .0504, and .0506 of
34	this Subchapter;
35	(2) notify the Commission of any change of firm's business address or trade name and the registration
36	of any assumed business name adopted by the firm for its use;
37	(3) be responsible for the conduct of advertising by or in the name of the firm at such office;

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1	<u>(4)</u>	maintain the trust or escrow account of the firm and the records pertaining thereto;
2	<u>(5)</u>	retain and maintain records relating to transactions conducted by or on behalf of the firm,
3		including those required to be retained pursuant to Rule .0108 of this Section;
4	(6)	supervise provisional brokers associated with or engaged on behalf of the firm at such office in
5		accordance with the requirements of Rule .0506 of this Subchapter;
6	<u>(7)</u>	supervise all brokers employed at the office with respect to adherence to agency agreement and
7		disclosure requirements; and
8	(8)	notify the Commission in writing that he or she is no longer serving as BIC of a particular office
9		within 10 days following any such change.
10	(h) A broker ho	lding BIC Eligible status shall take the Broker-in-Charge Update Course during the license year of
11	designation, unle	ess the broker has satisfied the requirements of Rule .1702 of this Subchapter prior to designation.
12	(i) A broker's B	IC Eligible status shall terminate if the broker:
13	(1)	made any false statements or presented any false, incomplete, or incorrect information in
14		connection with an application;
15	(2)	fails to complete the 12-hour Broker-in-Charge Course pursuant to Paragraph (e) of this Rule;
16	(3)	fails to renew his or her broker license pursuant to Rule .0503 of this Subchapter, or the broker's
17		license has been suspended, revoked, or surrendered; or
18	(4)	fails to complete the Broker-in-Charge Update Course and a four credit hour elective course
19		pursuant to Rules .1702 and .1711 of this Subchapter, if applicable.
20	(j) In order to re	egain BIC Eligible status after a broker's BIC Eligible status terminates, the broker shall complete
21	the 12-hour Bro	ker-in-Charge Course prior to application and then submit a BIC Eligible status form pursuant to
22	Paragraph (e) of	this Rule.
23	(k) A nonreside	nt commercial real estate broker licensed under the provisions of Section .1800 of this Subchapter
24	shall not act as o	r serve in the capacity of a broker-in-charge of a firm or office in North Carolina.
25		
26	History Note:	$Authority \ G.S. \ 93A-2; \ 93A-3(c); \ 93A-4; \ 93A-4.1; \ \underline{93A-4.1(c)(8);} \ 93A-4.1(c); \ 93A-4.2; \ 93A-9;$
27		93A 9(a);
28		Eff. September 1, 1983;
29		Amended Eff. <u>July 1, 2018;</u> July 1, 2014; May 1, 2013; July 1, 2010; July 1, 2009; January 1,
30		2008; April 1, 2006; July 1, 2005; July 1, 2004; April 1, 2004; September 1, 2002; July 1, 2001;
31		October 1, 2000; August 1, 1998; April 1, 1997; July 1, 1995; July 1, 1994.

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REQUEST FOR TECHNICAL CHANGE

AGENCY: Real Estate Commission

RULE CITATION: 21 NCAC 58A .0114

DEADLINE FOR RECEIPT: Wednesday, April 11, 2018

<u>PLEASE NOTE:</u> This request may extend to several pages. Please be sure you have reached the end of the document.

The Rules Review Commission staff has completed its review of this Rule prior to the Commission's next meeting. The Commission has not yet reviewed this Rule and therefore there has not been a determination as to whether the Rule will be approved. You may call our office to inquire concerning the staff recommendation.

In reviewing this Rule, the staff recommends the following technical changes be made:

Is there a reason that "purchasers" is being changed to "buyers"? It looks like "buyers" is included in the definition of "purchasers" in G.S. 47E-4 and that "purchasers" is mostly used throughout 47E.

Please retype the rule accordingly and resubmit it to our office at 1711 New Hope Church Road, Raleigh, North Carolina 27609.

Amber May
Commission Counsel
Date submitted to agency: March 28, 2018

1	21 N	CAC 58A .0114 is	amended with changes as published in 32:14 NCR 1409 as follows:
2			
3	21 N	CAC 58A .0114	RESIDENTIAL PROPERTY AND OWNERS' ASSOCIATION DISCLOSURE
4			STATEMENT
5	(a) I	Every owner of rea	l property subject to a transfer of the type governed by Chapter 47E of the General Statutes
6	shall	complete the follo	wing Residential Property and Owners' Association Disclosure Statement and furnish a copy
7	of the	e complete stateme	ent to a purchaser <u>buyer</u> in accordance with the requirements of G.S. 47E-4. The form shall
8	bear	the seal of the Nort	th Carolina Real Estate Commission and shall read as follows:
9			
10			
11			[N.C. REAL ESTATE COMMISSION SEAL]
12			
13			
14			STATE OF NORTH CAROLINA
15		RESIDENTIA	L PROPERTY AND OWNERS' ASSOCIATION DISCLOSURE STATEMENT
16			
17			Instructions to Property Owners
18			
19	1.		al Property Disclosure Act (G.S. 47E) ("Disclosure Act") requires owners of residential rea
20		, -	amily homes, individual condominiums, townhouses, and the like, and buildings with up to
21		-	units) to furnish purchasers buyers a Residential Property and Owners' Association
22			tement ("Disclosure Statement"). This form is the only one approved for this purpose. A
23			ement must be furnished in connection with the sale, exchange, option, and sale under a lease
24		-	purchase where the tenant does not occupy or intend to occupy the dwelling. A disclosure
25			ot required for some transactions, including the first sale of a dwelling which has never been
26			transactions of residential property made pursuant to a lease with option to purchase where
27		the lessee occu	pies or intends to occupy the dwelling. For a complete list of exemptions, see G.S. 47E-2.
28	2	V	
29	2.	-	ond to each of the questions on the following pages of this form by filling in the requested
30			by placing a check $()$ in the appropriate box. In responding to questions, you are only
31		obligated to dis	sclose information about which you have actual knowledge.
32		If you abook "	'Yes" for any question, you must explain your answer and either describe any problem o
3334	a.	•	
35			from an attorney, engineer, contractor, pest control operator or other expert or public agency.
			If you attach a report, you will not be liable for any inaccurate or incomplete information
36		contained in it	so long as you were not grossly negligent in obtaining or transmitting the information.
37			

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b. If you check "No," you are stating that you have no actual knowledge of any problem. If you check "No" and you know there is a problem, you may be liable for making an intentional misstatement.

4 c. If you check "No Representation," you are choosing not to disclose the conditions or characteristics of the property, even if you have actual knowledge of them or should have known of them.

d. If you check "Yes" or "No" and something happens to the property to make your Disclosure Statement incorrect or inaccurate (for example, the roof begins to leak), you must promptly give the <u>purchaser buyer</u> a corrected Disclosure Statement or correct the problem.

3. If you are assisted in the sale of your property by a licensed real estate broker, you are still responsible for completing and delivering the Disclosure Statement to the purchasers; buyers; and the broker must disclose any material facts about your property which he or she knows or reasonably should know, regardless of your responses on the Statement.

4. You must give the completed Disclosure Statement to the <u>purchaser buyer</u> no later than the time the <u>purchaser buyer</u> makes an offer to purchase your property. If you do not, the <u>purchaser buyer</u> can, under certain conditions, cancel any resulting contract (See "Note to <u>Purchasers" Buyers"</u> below). You should give the <u>purchaser buyer</u> a copy of the Disclosure Statement containing your signature and keep a copy signed by the <u>purchaser buyer</u> for your records.

Note to Purchasers Buyers

If the owner does not give you a Residential Property and Owners' Association Disclosure Statement by the time you make your offer to purchase the property, you may under certain conditions cancel any resulting contract without penalty to you as the <u>purchaser</u>. <u>buyer</u>. To cancel the contract, you must personally deliver or mail written notice of your decision to cancel to the owner or the owner's agent within three calendar days following your receipt of the Disclosure Statement, or three calendar days following the date of the contract, whichever occurs first. However, in no event does the Disclosure Act permit you to cancel a contract after settlement of the transaction or (in the case of a sale or exchange) after you have occupied the property, whichever occurs first.

5. In the space below, type or print in ink the address of the property (sufficient to identify it) and your name.

Then sign and date.

Property Address:	

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"			
Owner Signature:Date			
Owner Signature:Date			
Purchasers Buyers acknowledge receipt of a copy of this Disclosure Statement; the	at they ha	ve exc	ımine
before signing; that they understand that this is not a warranty by owners or owner.	s' agents;	that i	t is n
substitute for any inspections they may wish to obtain; and that the representations	are made	by th	e owi
and not the owners' agents or subagents. <u>Purchasers Buyers</u> are strongly encoura	ged to ob	otain t	heir (
inspections from a licensed home inspector or other professional. As used here	ein, words	s in th	ne pl
include the singular, as appropriate.			
Durchager Duver Comptus.	г.	uto	
Purchaser Buyer Signature:	Da	ate _	
Purchaser Puyer Signature:	ъ	ute	
Purchaser Buyer Signature:	ра	ate _	
roperty Address/Description:			
he following questions address the characteristics and condition of the property	v identifie	ed ab	ove
he following questions address the characteristics and condition of the property hich the owner has actual knowledge. Where the question refers to "dwelling," it is	identific	ed ab	ove efer
he following questions address the characteristics and condition of the property hich the owner has actual knowledge. Where the question refers to "dwelling," it is welling unit, or units if more than one, to be conveyed with the property. The term	identific	ed ab	ove :
he following questions address the characteristics and condition of the property hich the owner has actual knowledge. Where the question refers to "dwelling," it is	identific	ed ab	ove :
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he following questions address the characteristics and condition of the property hich the owner has actual knowledge. Where the question refers to "dwelling," it is welling unit, or units if more than one, to be conveyed with the property. The term	identific	ed ab	ove : efer : '' ref
he following questions address the characteristics and condition of the property hich the owner has actual knowledge. Where the question refers to "dwelling," it is welling unit, or units if more than one, to be conveyed with the property. The term	identific	ed ab d to r g unit	ove : efer : " ref
he following questions address the characteristics and condition of the property hich the owner has actual knowledge. Where the question refers to "dwelling," it is welling unit, or units if more than one, to be conveyed with the property. The term my structure intended for human habitation. In what year was the dwelling constructed?	identific s intendec "dwelling	ed ab d to r g unit	ove : efer : " ref No Rep
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he following questions address the characteristics and condition of the property hich the owner has actual knowledge. Where the question refers to "dwelling," it is welling unit, or units if more than one, to be conveyed with the property. The term my structure intended for human habitation. In what year was the dwelling constructed? Explain if necessary: Is there any problem, malfunction or defect with the dwelling's foundation,	y identific s intended "dwelling Yes	ed ab d to r g unit	ove efer " ref No Rep
he following questions address the characteristics and condition of the property hich the owner has actual knowledge. Where the question refers to "dwelling," it is welling unit, or units if more than one, to be conveyed with the property. The term my structure intended for human habitation. In what year was the dwelling constructed?	y identific s intender "dwelling Yes slab,	ed ab d to r g unit	ove efer " ref No Rep sen

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3.	The dwelling's exterior walls are made of what type of material? Brick Veneer Wood Stone Vinyl Synthetic Stucco Composition/Hardboard Concrete Fiber						
	Cement □ Aluminum □ Asbestos □ Other						
	(Check all that apply)						
4.	In what year was the dwelling's roof covering installed? (Approximate if no records are available.) Explain if necessary:						
5.	Is there any leakage or other problem with the dwelling's roof?						
6.	Is there any water seepage, leakage, dampness or standing water in the dwelling's basement, crawl space, or slab?						
7.	Is there any problem, malfunction or defect with the dwelling's electrical system (outlets, wiring, panel, switches, fixtures, generator, etc.)?						
8.	Is there any problem, malfunction or defect with the dwelling's plumbing system (pipes, fixtures, water heater, etc.)?						
9.	Is there any problem, malfunction or defect with the dwelling's heating and/or air conditioning?						
10.	What is the dwelling's heat source? Furnace Heat Pump Baseboard Other (Check all that apply) Age of system:						
11.	What is the dwelling's cooling source? Central Forced Air Wall/Window Unit(s) Other (Check all that apply) Age of system:						
12.	What is the dwelling's fuel sources? Electricity Natural Gas Propane Oil Other (Check all that apply) If the fuel source is stored in a tank, identify whether the tank is above ground or below ground, and whether the tank is leased by seller or owned by seller. (Check all that apply)						

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13.	what is the dwelling's water supply source? □ City/County □ Community System □ Private Well □ Shared Well □ Other (Check all that apply)		
14.	The dwelling's water pipes are made of what type of material? Copper Galvanized Plastic Polybutylene Other (Check all that apply)		
15.	Is there any problem, malfunction or defect with the dwelling's water supply (including water quality, quantity or water pressure)?		
16.	What is the dwelling's sewage disposal system? Septic Tank Septic Tank with Pump Community System Connected to City/County System City/County System available State Permitted System (fee and conditions apply) Straight pipe (wastewater does not go into a septic or other sewer system [note: use of this type of system violates State law]) Other (Check all that apply)		
17.	If the dwelling is serviced by a septic system, do you know how many bedrooms are allowed by the septic system permit? If your answer is "Yes," how many bedrooms are allowed? No records available.		
18.	Is there any problem, malfunction or defect with the dwelling's sewer and/or septic system?		
19.	Is there any problem, malfunction or defect with the dwelling's central vacuum, pool, hot tub, spa, attic fan, exhaust fan, ceiling fans, sump pump, irrigation system, TV cable wiring or satellite dish, garage door openers, gas logs, or other systems?		
20.	Is there any problem, malfunction or defect with any appliances that may be included in the conveyance (range/oven, attached microwave, hood/fan, dishwasher, disposal, etc.)?		
21.	Is there any problem with present infestation of the dwelling, or damage from past infestation of wood destroying insects or organisms which has not been repaired?		
22.	Is there any problem, malfunction or defect with the drainage, grading or soil stability of		

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	the property?			
23.	Are there any structural additions or other structural or mechanical changes to the dwelling(s) to be conveyed with the property?			
24.	Is the property to be conveyed in violation of any local zoning ordinances, restrictive covenants, or other land-use restrictions, or building codes (including the failure to obtain proper permits for room additions or other changes/improvements)?			
25.	Are there any hazardous or toxic substances, materials, or products (such as asbestos, formaldehyde, radon gas, methane gas, lead-based paint) which exceed government safety standards, any debris (whether buried or covered) or underground storage tanks, or any environmentally hazardous conditions (such as contaminated soil or water, or other environmental contamination) which affect the property?			
[<mark>26</mark>	. Is there a radon mitigation system present in the dwelling?		-	<mark>⊕</mark>]
<mark>26.</mark>	[27.] Is there any noise, odor, smoke, etc. from commercial, industrial or military sources which affects the property?			
<mark>27.</mark>	[28.] Is the property subject to any utility or other easements, shared driveways, party walls or encroachments from or on adjacent property?			
<mark>28.</mark>	Is the property subject to any lawsuits, foreclosures, bankruptcy, leases or rental agreements, judgments, tax liens, proposed assessments, mechanics' liens, materialmens' liens, or notices from any governmental agency that could affect title to the property?			
<mark>29.</mark>	[30.] Is the property subject to a flood hazard or is the property located in a federally-designated flood hazard area?			
<mark>30.</mark>	Does the property abut or adjoin any private road(s) or street(s)?			
<mark>31.</mark>	[32.] If there is a private road or street adjoining the property, is there in existence			

any owners' association or maintenance agreements dealing with the maintenance of the

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road or street?

In lieu of providing a written explanation, you may attach a written report to this Disclosure		•	-
agency, or by an attorney, engineer, land surveyor, geologist, pest control operator, contract		-	
other expert, dealing with matters within the scope of that public agency's functions or t	the ex	pert's li	cei
expertise.			
The following questions pertain to the property identified above, including the lot to	be con	veyed a	an
dwelling unit(s), sheds, detached garages, or other buildings located thereon.			
		N	lo F
	Yes	No s	en
[22] [20] T. Al.,,,,,,,			
[33.]32. Is the property subject to governing documents which impose various mandatory			
covenants, conditions, and restrictions upon the lot or unit? If you answered "yes" to the question above, please explain (attach additional sheets if necessary):			
covenants, conditions, and restrictions upon the lot or unit? If you answered "yes" to the question above, please explain (attach additional sheets if necessary):			
covenants, conditions, and restrictions upon the lot or unit? If you answered "yes" to the question above, please explain (attach additional sheets if necessary):			
covenants, conditions, and restrictions upon the lot or unit? If you answered "yes" to the question above, please explain (attach additional sheets if necessary): 32. [34.]33. To your knowledge, is Is the property subject to regulation by one or more			
covenants, conditions, and restrictions upon the lot or unit? If you answered "yes" to the question above, please explain (attach additional sheets if necessary): 32. [34.]33. To your knowledge, is Is the property subject to regulation by one or more owners' association(s) or governing documents which impose various mandatory			
covenants, conditions, and restrictions upon the lot or unit? If you answered "yes" to the question above, please explain (attach additional sheets if necessary): 32. [34.]33. To your knowledge, is Is the property subject to regulation by one or more owners' association(s) or governing documents which impose various mandatory covenants, conditions, and restrictions upon the lot, including, but not limited to to,			
22. [34.]33. To your knowledge, is Is the property subject to regulation by one or more owners' association(s) or governing documents which impose various mandatory covenants, conditions, and restrictions upon the lot, including, but not limited to to, obligations to pay regular assessments or dues and special assessments? If			
22. [34.]33. To your knowledge, is Is the property subject to regulation by one or more owners' association(s) or governing documents which impose various mandatory eovenants, conditions, and restrictions upon the lot, including, but not limited to to, obligations to pay regular assessment assessments or dues and special assessments? If your answer is "yes," please provide the information requested below as to each owners'			
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22. [34.]33. To your knowledge, is Is the property subject to regulation by one or more owners' association(s) or governing documents which impose various mandatory eovenants, conditions, and restrictions upon the lot, including, but not limited to to, obligations to pay regular assessment assessments or dues and special assessments? If your answer is "yes," please provide the information requested below as to each owners' association to which the property is subject [insert N/A into any blank that does not apply]: (specify name) whose regular assessments ("dues") are \$ per The name, address			
22. [34.]33. To your knowledge, is Is the property subject to regulation by one or more owners' association(s) or governing documents which impose various mandatory eovenants, conditions, and restrictions upon the lot, including, but not limited to to, obligations to pay regular assessment assessments or dues and special assessments? If your answer is "yes," please provide the information requested below as to each owners' association to which the property is subject [insert N/A into any blank that does not apply]: (specify name) whose regular			

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			whose regular	cify name)
			per The name, address	ssments ("dues") are \$
			f the owners' association or the association	•
			are	ager
lo not need	do n	e, you	33 above, you must complete the remainde epresentation" to question 32 [34] 33 above, losure Statement. Skip to the bottom of the	nt. If you answered "No" or "I
		-	-	e the page.
No Rep				
No sentati	No	Yes		
			ssociation or by the association's management	Are any fees charged by
			ce or transfer of the lot or property to a new	
			please state the amount of the fees:	er? If your answer is "y
			Statement is signed, are there any dues, fees duly approved as required by the applicable to an association to which the lot is subject? ature and amount of the dues, fees or special the property is subject:	pecial assessment which have be aration or by-laws, and that are pa
			Statement is signed, are there any unsatisfied	As of the date this Discle
			Statement is signed, are there any unsatisfied olving the property or lot to be conveyed? If	
				ments against or pending lawsuits

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36. [38.]37. As of the date this Disclosure Statement is signed, are there any unsatisfied judgments against or pending lawsuits involving the planned community or the association to which the property and lot are subject, with the exception of any action filed by the association for the collection of delinquent assessments on lots other than the property and lot to be conveyed? If your answer is "yes," please state the nature of each pending lawsuit and the amount of each unsatisfied judgment:			
37. [39.]38. Which of the following services and amenities are paid for by the owners' associa	ntion(s)	identi	fied above
out of the association's regular assessments ("dues")? (Check all that apply.)			
			No Repre-
	Yes	No	sentation
Management Fees			
Exterior Building Maintenance of Property to be Conveyed			
<u>Master Insurance</u>			□
Exterior Yard/Landscaping Maintenance of Lot to be Conveyed			
Common Areas Maintenance			
Trash Removal			
Recreational Amenity Maintenance (specify amenities covered)			
Pest Treatment/Extermination	-		
Street Lights			
Water			
Sewer			
Storm Water Management/Drainage/Ponds			
Internet Service			
Cable			
Private Road Maintenance			
Parking Area Maintenance			
Gate and/or Security			
Other: (specify)			

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1							
2	Owner <u>Buyer</u> I	nitials and Date	Owner Initia	ls and Date			
3							
4	Purchaser Buye	r_Initials and Date	Purchaser	Owner	Initials	and	Date
5							
6							
7	(b) The form d	escribed in Paragraph (a) of this Rule ma	ay be reproduced, b	ut the text of	the form sh	all not be	altered
8	or amended in a	nny way.					
9	(c) The form d	lescribed in Paragraph (a) of this Rule a	s amended effective	July 1, 201	4 <u>July 1, 20</u>	<u>18,</u> applie	s to all
10	properties place	ed on the market on or after July 1, 201	4. <u>July 1, 2018.</u> Th	e form descr	ribed in Para	igraph (a)	of this
11	Rule as amende	ed effective January 1, 2013, <u>July 1, 201</u>	4, applies to all pro	perties place	ed on the ma	rket prior	to July
12	1, 2014. July 1,	2018. If a corrected disclosure statemen	nt required by G.S. 4	7E-7 is prep	ared on or a	fter July 1	, 2014,
13	July 1, 2018, fo	r a property placed on the market prior t	o July 1, 2014, <u>July</u>	1, 2018, the	form descri	bed in Par	ragraph
14	(a) of this Rule	as amended effective July 1, 2014, July	1, 2018, shall be use	ed.			
15							
16	History Note:	Authority G.S. 47E-4(b); 47E-4(b1);	93A-3(c); 93A-6;				
17		Eff. October 1, 1998;					
18		Amended Eff. <u>July 1, 2018;</u> July 1, 20	014; January 1, 201	3; January 1	!, 2012; July	1, 2010;	July 1,
19		2009; January 1, 2008; July 1, 2006;	September 1, 2002;	July 1, 2000).		
20							

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1	21 NCAC 58A.	0503 is amended as published in 32:14 NCR 1414 as follows:
2		
3	21 NCAC 58A .	0503 LICENSE RENEWAL
4	(a) All real esta	ate licenses issued by the Commission under G.S. 93A, Article 1 shall expire on June 30 following
5	issuance. Any b	roker desiring renewal of his or her license shall renew on the Commission's website within 45 days
6	prior to license	expiration and shall submit a renewal fee of forty-five dollars (\$45.00). A broker who does not have
7	the ability to rea	new online may renew by calling the Commission's office during normal business hours posted on
8	the Commission	' s website.
9	(b) During the	e renewal process, every individual broker shall provide an email address to be used by the
10	Commission. Tl	ne email address may be designated by the broker as private in order to be exempt from public
11	records disclosu	res pursuant to G.S. 93A-4(b2). A broker who does not have an email address is not required to
12	obtain an email	address to comply with this Rule.
13	(c) During the r	enewal process, every designated broker-in-charge shall disclose:
14	(1)	each federally insured depository institution lawfully doing business in this State where the trust
15		account(s) for the broker-in-charge or the entity for which the broker-in-charge is designated is
16		held, if applicable; and
17	(2)	any criminal conviction or occupational license disciplinary action that occurred within the
18		previous year.
19		
20	History Note:	Authority G.S. 93A-3(c); 93A-4; 93A-4.1; 93A-6;
21		Eff. February 1, 1976;
22		Readopted Eff. September 30, 1977;
23		Amended Eff. July 1, 1994; February 1, 1991; February 1, 1989;
24		Temporary Amendment Eff. April 24, 1995 for a period of 180 days or until the permanent rule
25		becomes effective, whichever is sooner;
26		Amended Eff. <u>July 1, 2018</u> ; <u>July 1, 2017</u> ; <u>July 1, 2014</u> ; <u>April 1, 2013</u> ; <u>April 1, 2006</u> ; <u>January 1, </u>
27		2006; July 1, 2004; December 4, 2002; April 1, 1997; July 1, 1996; August 1, 1995.

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1	21 NCAC 58A .0	0505 is amended as published in 32:14 NCR 1415 as follows:
2		
3	21 NCAC 58A .	0505 REINSTATEMENT OF A LICENSE
4	(a) The fee for re	einstatement of a license that has been expired, revoked, suspended, or surrendered for less than two
5	years shall be an	amount equal to two times the current renewal license fee pursuant to Rule .0503 of this Section.
6	(b) The reinstate	ment application form is available on the Commission's website and shall include the applicant's:
7	(1)	legal name;
8	(2)	mailing, physical, and email address;
9	(3)	telephone number;
10	(4)	previous license number;
11	(5)	Secretary of State identification number, if applicable;
12	(6)	social security number and date of birth, if applicable;
13	(7)	qualifying broker and broker-in-charge's legal name and license number, if applicable;
14	(8)	criminal record report prepared within six months of application;
15	(8) <u>(9)</u>	certification; and
16	(9) <u>(10)</u>	signature.
17	(c) An individua	al seeking reinstatement of a license that has been expired or revoked for less than six months shall
18	<u>shall:</u>	
19	(1)	submit the reinstatement fee pursuant to Paragraph (a) of this Rule. Rule;
20	<u>(2)</u>	disclose any criminal conviction or disciplinary action pursuant to Rule .0113 of this Section,
21	includin	g any conviction or disciplinary action incurred while the individual's license was expired; and
22	(3)	satisfy the license activation requirements of Rule .1703 of this Subchapter, if applicable.
23	(d) An individua	al seeking reinstatement of a license that has been expired, revoked, or surrendered expired for six
24	months but no m	ore than two years or revoked or surrendered for no more than two years shall:
25	(1)	submit a complete reinstatement application pursuant to Paragraph (b) of this Rule;
26	(2)	submit the reinstatement fee pursuant to Paragraph (a) of this Rule; and either
27	(3)	pass:
28		(A) complete one Postlicensing course within six months prior to submitting his or her
29		reinstatement application;
30		(B) pass both the "National" and "State" sections of the current license examination within
31		180 days after submitting his or her reinstatement application; or
32		(C) pass only the "State" section of the current license examination within 180 days after
33		submitting his or her reinstatement application if the individual possesses an active
34		broker license in another state.
35	(e) An individua	al seeking reinstatement of a license that has been expired, revoked, or surrendered for more than
36	two years or mo	re-shall submit: submit an original license application and fee pursuant to G.S. 93A-4 and Rules
37	.0301 and .0302	of this Subchapter.

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1	(1)	an original license application; and
2	(2)	the original license application fee pursuant to G.S. 93A 4 and Rules .0301 and .0302 of this
3		Subchapter.
4	(f) A license sl	nall be reinstated with the same license number and status, either full or provisional, it held before
5	expiration, revo	cation, or surrender if reinstated within three years from the expiration, revocation, or surrender and
6	shall be effective	ve as of the date of reinstatement, not the date of original licensure. If a license is reinstated after
7	three years from	the expiration, revocation, or surrender, the license shall be on provisional broker status pursuant to
8	G.S. 93A-4(a1).	
9	(f) (g) A busine	ess entity seeking reinstatement of a license that has been expired or revoked: shall submit:
10	(1)	for less than six months shall submit the reinstatement fee pursuant to Paragraph (a) of this Rule.
11		the reinstatement fee pursuant to Paragraph (a) of this Rule if the license has been expired for less
12		than six months:
13	(2)	for six months but no more than two years shall: the reinstatement fee and a complete
14		reinstatement application pursuant to Paragraphs (a) and (b) of this Rule if the license has been
15		expired for six months but no more than two years or revoked or surrendered for no more than two
16		<u>years:</u>
17		(A) submit a complete reinstatement application pursuant to Paragraph (b) of this Rule; and
18		(B) submit the reinstatement fee pursuant to Paragraph (a) of this Rule.
19	(3)	for more than two years shall file an original firm license application pursuant to G.S. 93A-4 and
20		Rules .0301, .0302, and .0502 of this Subchapter. Subchapter if the license has been expired,
21		revoked, or surrendered for more than two years.
22	(g) A license s	hall be reinstated with the same license number and status, either full or provisional, it held before
23	expiration, revo	cation, or surrender if reinstated within three years from the expiration, revocation, or surrender and
24	shall be effective	ve as of the date of reinstatement, not the date of original licensure. If a license is reinstated after
25	three years from	the expiration, revocation, or surrender, the license shall be on provisional broker status pursuant to
26	G.S. 93A 4(a1).	An individual seeking reinstatement of a license on active status shall satisfy the requirements of
27	Rule .1703 of th	ris Subchapter.
28	(h) A broker	seeking reinstatement of a license shall satisfy to the Commission that he or she possesses the
29	character requis	ites pursuant to G.S. 93A-4(b).
30		
31	History Note:	Authority G.S. 93A-3(c); 93A-4; 93A-4.1;
32		Eff. February 1, 1976;
33		Readopted Eff. September 30, 1977;
34		Temporary Amendment Eff. April 24, 1995 for a period of 180 days or until the permanent rule
35		becomes effective, whichever is sooner;
36		Amended Eff. <u>July 1, 2018;</u> July 1, 2017; January 1, 2012; July 1, 2009; January 1, 2008; April 1,
37		2004; July 1, 2000; August 1, 1998; July 1, 1996; August 1, 1995; July 1, 1995.

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REQUEST FOR TECHNICAL CHANGE

AGENCY: Real Estate Commission

RULE CITATION: 21 NCAC 58A .0511

DEADLINE FOR RECEIPT: Wednesday, April 11, 2018

<u>PLEASE NOTE:</u> This request may extend to several pages. Please be sure you have reached the end of the document.

The Rules Review Commission staff has completed its review of this Rule prior to the Commission's next meeting. The Commission has not yet reviewed this Rule and therefore there has not been a determination as to whether the Rule will be approved. You may call our office to inquire concerning the staff recommendation.

In reviewing this Rule, the staff recommends the following technical changes be made:

Is this Rule intended to address military trained applicants under G.S. 93B—15.1 or is it only Paragraph (d)? Given 93B-15.1, I assume that it is only Paragraph (d), but that is not clear in the Rule.

In (e), by "temporary practice permit under this Subchapter", do you mean "temporary practice permit under this Rule" or perhaps even "Paragraph (d) of this Rule"? Is the "temporary practice permit" provision only applicable to military trained applicants?

Please retype the rule accordingly and resubmit it to our office at 1711 New Hope Church Road, Raleigh, North Carolina 27609.

Amber May
Commission Counsel
Date submitted to agency: March 28, 2018

1	21 NCAC 58A .0511 is amended as published in 32:14 NCR 1416 as follows:
2	
3	21 NCAC 58A .0511 LICENSING OF PERSONS LICENSED IN ANOTHER JURISDICTION
4	(EFFECTIVE JULY 1, 2018)
5	(a) For purposes of this Rule, "Jurisdiction" shall mean a state, territory, or possession of the United States or
6	Canada.
7	(b) An individual seeking a real estate license who, at the time of application, holds a current real estate salesperson
8	or real estate-broker license in another jurisdiction that has been on active status in good standing within the three
9	years prior to application may request a waiver of the 75 hour education program required by G.S. 93A 4(a) and the
10	"National" section of the North Carolina real estate license examination, as defined in Rule .0402(b) of this
11	Subchapter, by submitting an official certification of licensure issued within the six months preceding application to
12	the Commission along with their application for licensure pursuant to Rule .0301 of this Subchapter. satisfy the 75-
13	hour prelicensing education program and examination requirements prescribed in G.S. 93A-4 by electing to either:
14	(1) pass the "State" section of that examination. A person qualifying for licensure under this
15	provision shall be issued a North Carolina broker license on a status comparable to the category of license
16	held by the person in the jurisdiction where the qualifying license is held; or
17	(2) be issued a North Carolina broker license on provisional status only and then comply with the
18	provisions of G.S. 93A-4(a1).
19	(c) Brokers who were licensed in North Carolina by reciprocity shall be entitled to retain such license indefinitely,
20	unless suspended, revoked, or surrendered pursuant to G.S. 93A-6, so long as the license is renewed or is reinstated
21	pursuant to Rule .0505 of this Section.
22	(d) A military-trained or military spouse applicant seeking a temporary practice permit shall: shall submit an
23	application on a form available on the Commission's website. The military-trained or military spouse temporary
24	permit application shall include applicant's:
25	(1) legal name;
26	(2) mailing, physical, and email address;
27	(3) telephone number;
28	(4) social security number;
29	(5) date of birth;
30	(6) criminal background report prepared within six months of application;
31	(7) occupational licensing history, including any disciplinary actions;
32	(8) pending liens or judgements;
33	(9) certification of equivalent training or experience, by submission of either a:
34	(A) military occupational specialty certificate that is substantially equivalent to or exceeds the
35	requirements for licensure;
36	(B) certification that the applicant has engaged in the active practice of brokerage for at least two
37	of the five years preceding the date of the application; or

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1		(C) certification, issued within six months of application, of a current real estate salesperson or
2		broker license in another jurisdiction that has been on active status within 3 years of application;
3	(10)	certification; and
4	<u>(11)</u>	signature.
5	(1)	be licensed, certified, or registered in another jurisdiction that has standards equivalent to G.S.
6		93A 4;
7	(2)	satisfy the requirements for licensure under G.S. 93B-15.1(a) or G.S. 93B-15.1(b); and
8	(3)	provide a copy of the official military order or a written verification signed by the commanding
9		officer.
10	(e) The military	y trained or military spouse applicant may engage in brokerage activity under the temporary practice
11	permit until a lie	cense is granted or until a notice to deny a license is issued, whichever occurs sooner.
12	(f) A temporar	y practice permit shall automatically expire after 180 days from issuance. (e) An applicant that who
13	is issued a temp	orary practice permit under this Subchapter shall remain a provisional broker for the duration of the
14	permit.	
15		
16	History Note:	Authority G.S. 93A-3(c); 93A-4; 93A-4.1; 93A-9(a); 93B-15.1;
17		Eff. January 1, 2012;
18		Amended Eff. July 1, 2018; April 1, 2013; February 1, 2012.
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2	21 NCAC 58A	.1702 CONTINUING EDUCATION REQUIREMENT
4		provided in Rules .1708 and .1711 of this Section, the <u>a</u> broker shall complete eight credit hours of
5		nuing education courses approved pursuant to 21 NCAC 58H within one year prior to the expiration
6	of the license as	
7	(1)	four credit hours of elective courses; and
8	(1)	four hours of either:
9	(2)	(A) the "General Update Course;" or
10		(B) for a broker in charge, broker with BIC Eligible status, the "Broker-In-Charge Update
11		Course" in lieu of the "General Update Course."
12	(b) A BIC or l	proker who takes the General Update Course rather than the Broker-In-Charge Update Course shall
13		ing education credit for taking such course only for the purpose of retaining his or her license on
14	·	ad shall not be considered to have satisfied the requirement to take the Broker-In-Charge Update
15		to retain his or her BIC Eligible status.
16		ing education courses shall be completed upon the second renewal following the initial licensure and
17		equent annual renewal.
18	-	ter shall provide the course completion certificate upon request of the Commission.
19		inuing education shall be required to renew a broker license on inactive status. In order to change a
20		active status to active status, the broker shall satisfy the continuing education requirement described
21	in Rule .1703 o	
22	(e)(f) No conti	nuing education shall be required for a broker who is a member of the U.S. Congress or the North
23	Carolina Gener	al Assembly in order to renew his or her license on active status.
24	(f)(g) For purp	poses of this Rule, the terms "active status" and "inactive status" shall have the same definition as
25	those in Rule .0	504 of this Subchapter.
26	(g)(h) For con	tinuing education purposes, the term "initial licensure" shall include the first time that a license of a
27	particular type	is issued to a person, the reinstatement of a canceled, revoked or surrendered license, and any license
28	expired for mor	e than six months.
29		
30	History Note:	Authority G.S. 93A-3(c); 93A-4.1;
31		Eff. July 1, 1994;
32		Amended Eff. <u>July 1, 2018;</u> July 1, 2017; July 1, 2014; April 1, 2006; July 1, 2005; April 1, 2004;
33		October 1, 2000; August 1, 1998; July 1, 1996.

21 NCAC 58A .1702 is amended as published in 32:14 NCR 1416 as follows:

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2 3 21 NCAC 58A .1703 CONTINUING EDUCATION FOR LICENSE ACTIVATION 4 (a) A broker requesting to change an inactive license to active status on or after the broker's second license renewal 5 following his or her initial licensure shall have completed the continuing education as described in Paragraph (b) or 6 (c) of this Rule. Rule, whichever is appropriate. 7 (b) If the inactive broker's license has not been on active status since the preceding July 1 and the broker has a 8 deficiency in his or her continuing education record for the previous license period, the broker shall make up the 9 deficiency and satisfy the continuing education requirement pursuant to Rule .1702 of this Section for the current 10 license period in order to activate the license. Any deficiency may be made up by completing, during the current 11 license period or previous license period, approved continuing education elective courses; however, such courses 12 shall not be credited toward the continuing education requirement for the current license period. When crediting 13 elective courses for purposes of making up a continuing education deficiency, the maximum number of credit hours 14 that will be awarded for any course is four hours. 15 (c) If a broker's license has been on inactive status for more than two years and the broker has a deficiency in his or 16 her continuing education record, the broker shall: 17 (1) cure the continuing education deficiency for the current license year; and 18 **(2)** complete two Postlicensing courses no more than six months prior to activation. 19 20 History Note: Authority G.S. 93A-3(c); 93A-4.1; 21 Eff. July 1, 1994; 22 Amended Eff July 1, 2018; July 1, 2017; April 1, 2006; July 1, 2000; July 1, 1995.

21 NCAC 58A .1703 is amended as published in 32:14 NCR 1417 as follows:

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21 NCAC 58A .1711 CONTINUING EDUCATION REQUIRED OF NONRESIDENT BROKERS

(a) To be considered a nonresident for continuing education purposes, a real estate broker licensed in North Carolina shall not have a North Carolina business address, mailing address, or residence address at the time he or she applies for license renewal if he or she seeks to renew his or her license on active status. A nonresident North Carolina broker who wishes to renew his or her license on active status may satisfy the continuing education requirement by any one of the following means:

- (1) A nonresident broker may, at the time of license renewal, hold a real estate license on active status in another state and certify on a form prescribed by the Commission that the broker holds such license. If at any time after renewal there is a change in the status of the out-of-state license, the nonresident broker shall notify the Commission within 10 days and request that his or her North Carolina license be placed on inactive status, or provide evidence to the Commission that he or she has satisfied either Subparagraph (a)(2) or (a)(3) of this Rule or the requirements of Rule .1702 of this Section.
- (2) A nonresident broker may, within one year preceding license expiration, complete the Commission-prescribed Update course plus one Commission-approved continuing education elective course, or complete two Commission-approved continuing education elective courses.
- (3) A nonresident broker may, within one year preceding license expiration, complete eight classroom hours in courses approved for continuing education credit by the real estate licensing agency in the broker's state of residence or in the state where the course was taken. To obtain credit for a continuing education course completed in another state and not approved by the Commission, the broker must submit a written request for continuing education credit accompanied by a fee of fifty dollars (\$50.00) per request and evidence that the course was completed and that the course was approved for continuing education credit by the real estate licensing agency in the broker's state of residence or in the state where the course was taken.
- (4) A nonresident broker may obtain eight hours equivalent credit for a course or courses not approved by the Commission or for related educational activities as provided in Rule .1708 of this Section. The maximum amount of continuing education credit the Commission will award a nonresident broker for an unapproved course or educational activity shall be eight hours.
- (b) When requesting to change an inactive license to active status, or when applying for reinstatement of a license expired for not more than six months, a nonresident broker may satisfy the continuing education requirements described in Rules .0505 and .1703 of this Subchapter by complying with any of the options described in Paragraph (a) of this Rule, except that the requirements in Subparagraphs (a)(2) and (a)(3) of this Rule restricting the taking of courses to one year preceding license expiration shall not be applicable.

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1	(c) No carry-over credit to a subsequent license period shall be awarded for a course taken in another state that ha		
2	not been approved by the North Carolina Real Estate Commission as an elective course pursuant to 21 NCAC 58		
3	.0406.		
4	(d) A nonresident broker who has renewed his or her license on active status pursuant to Paragraph (a) of this Ru		
5	shall notify the Commission within 10 days if he or she subsequently affiliates with an office with a North Carolin		
6	business or mailing address, or becomes a resident of this State, and within 30 days provide evidence to the		
7	Commission that he or she has satisfied the requirements of either Subparagraphs (a)(2) or (a)(3) of this Rule or the		
8	requirements of Rule .1702 of this Section.		
9			
10	History Note:	Authority G.S. 93A-3(c); 93A-4.1;	
11		Eff. July 1, 1994;	
12		Amended Eff. July 1, 2018; July 1, 2017; July 1, 2015; January 1, 2008; April 1, 2006; October 1,	
13		2000; March 1, 1996; July 1, 1995.	
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1	21 NCAC 58A .2101 is amended without notice pursuant to G.S. 150B-21.5(a)(5) as follows:		
2			
3	SECTION .2100 - BROKERS IN MILITARY SERVICE		
4			
5	21 NCAC 58A .2101 APPLICABILITY		
6	This Section shall apply to every broker whose license is not revoked, suspended, or surrendered, or who		
7	otherwise the subject of a disciplinary order, and who is eligible for an extension of time to file a tax return under		
8	the provisions of G.S. 150 249.2 G.S. 105-249.2 and 26 U.S.C. 7508.		
9			
10	History Note: Authority G.S. 93B-15(b);		
11	Eff. July 1, 2010. July 1, 2010;		
12	Amended Eff. July 1, 2018.		

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1 21 NCAC 58B .0103 is amended as published in 32:14 NCR 1418 as follows: 2 3 21 NCAC 58B .0103 RENEWAL OF TIME SHARE PROJECT REGISTRATION 4 (a) A developer seeking a renewal of a time share project registration shall submit a complete renewal application 5 form during the month of June. A renewal application form is available on the Commission's website at 6 www.ncrec.gov. In the renewal application form, the developer shall set forth: 7 the time share's project name, registration number, and mailing address; (1) 8 (2) the developer's name, telephone number, and email address; 9 (3) the full legal name of brokers that are associated with the time share project and their real estate 10 license numbers; 11 (4) the name of all exchange programs associated with the time share project along with a current 12 copy of the Exchange Disclosure Report pursuant to G.S. 93A-48; 13 (5) the name, address, email address, telephone number, real estate broker license number if 14 applicable, and the assignment date for each of the following: 15 (A) the managing entity; 16 (B) the marketing entity; 17 the registrar, pursuant to G.S. 93A-58(a); (C) 18 (D) the independent escrow agent, pursuant to G.S. 93A-42(a); and 19 (E) the project broker, pursuant to 93A-58(c); 20 (6) a certification that the information contained in the registration filed with the Commission is 21 accurate and current on the date of the renewal application; and 22 notarized signature(s) by either: the developer's attorney or project broker's signature. (7) 23 (A) two executive officers of the corporation developer; 24 (B) two managers of the limited liability company developer; (C) the sole proprietor of the sole proprietor developer; 25 the general partner of the partnership developer; or 26 (E) the developer's attorney. 27 28 (b) The developer shall submit a nonrefundable fee of eight hundred dollars (\$800.00) payable to the North 29 Carolina Real Estate Commission by certified check, money order, debit card, or credit card. 30 (c) A complete renewal application shall be accompanied by the prescribed fee and shall be received at the 31 Commission's office prior to the expiration of the certificate of registration as described in G.S. 93A-52(d). 32 (d) Making a false certification on a time share project registration renewal application shall be grounds for 33 disciplinary action by the Commission. 34 35 History Note: Authority G.S. 93A-51; 93A-52(d); 36 Eff. March 1, 1984; 37 Temporary Amendment Eff. May 23, 1985;

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Amended Eff. July 1, 2018; July 1, 2016; April 1, 2013; February 1, 1989; September 1, 1985.

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REQUEST FOR TECHNICAL CHANGE

AGENCY: Real Estate Commission

RULE CITATION: 21 NCAC 58G .0103

DEADLINE FOR RECEIPT: Wednesday, April 11, 2018

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The Rules Review Commission staff has completed its review of this Rule prior to the Commission's next meeting. The Commission has not yet reviewed this Rule and therefore there has not been a determination as to whether the Rule will be approved. You may call our office to inquire concerning the staff recommendation.

In reviewing this Rule, the staff recommends the following technical changes be made:

In Item (1), please change "which" to "that" on line 5.

In the History Note, please move July 1, 2018 after "Amended Eff." on line 29 (please see your History Note for 21 NCAC 58H .0211.

Please retype the rule accordingly and resubmit it to our office at 1711 New Hope Church Road, Raleigh, North Carolina 27609.

Amber May
Commission Counsel
Date submitted to agency: March 28, 2018

1	21 NCAC 58G.	0103 is amended as published in 32:14 NCR 1418 as follows:
2		
3	21 NCAC 58G .	.0103 DEFINITIONS
4	The following do	efinitions apply throughout this Chapter and to all forms prescribed pursuant to this Chapter:
5	<u>(1)</u>	"Branch Office" means any office in addition to the principal office of a broker which is operated
6		in connection with the broker's real estate business.
7	<u>(2)</u>	"BIC" means a broker-in-charge pursuant to G.S. 93A-2(a1).
8	(3)	"BIC Eligible" means a broker's license status who has satisfied the broker-in-charge qualification
9		requirements and filed application pursuant to G.S. 93A-4.2 and 21 NCAC 58A .0110.
10	(1) <u>(4)</u>	"Commission" means the North Carolina Real Estate Commission.
11	(2) <u>(5)</u>	"Commission's website" means www.ncrec.gov.
12	(3) <u>(6)</u>	"Day" means calendar day unless the rule expressly states otherwise. The first day counted is the
13		day following the act, event, or transaction that triggered the tolling of the designated time period.
14	(4) <u>(7)</u>	"Fee" means a payment made to the Commission by a bank check, certified check, money order,
15		debit card, credit card, or other electronic means and is nonrefundable once the payment has been
16		processed.
17	(5) <u>(8)</u>	"Firm" means a partnership, corporation, limited liability company, association, or other business
18		entity, except for a sole proprietorship.
19	(8) <u>(9)</u>	"Form" means an original form template provided by the Commission and completed by the
20		submitting party.
21	(10)	"Office" means any place of business where acts are performed for which a real estate license is
22		required or where monies received by a broker acting in a fiduciary capacity are handled or
23		records for such trust monies are maintained.
24	(11)	"Principal Office" means the office so designated in the Commission's records by the qualifying
25		broker of a licensed firm or the broker-in-charge of a sole proprietorship.
26		
27	History Note:	Authority G.S. 93A–3(c);
28		Eff. July 1, 2018; July 1, 2017.

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REQUEST FOR TECHNICAL CHANGE

AGENCY: Real Estate Commission

RULE CITATION: 21 NCAC 58H .0211

DEADLINE FOR RECEIPT: Wednesday, April 11, 2018

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The Rules Review Commission staff has completed its review of this Rule prior to the Commission's next meeting. The Commission has not yet reviewed this Rule and therefore there has not been a determination as to whether the Rule will be approved. You may call our office to inquire concerning the staff recommendation.

In reviewing this Rule, the staff recommends the following technical changes be made:

In (b), please consider adding "as follows" or something similar after "the course" to provide some introductory language to (b)(1) and (2).

Please retype the rule accordingly and resubmit it to our office at 1711 New Hope Church Road, Raleigh, North Carolina 27609.

2						
3	21 NCAC 58H	.0211	PRELICENSING AND POSTLICENSING ROSTER REPORTING			
4	(a) A school	shall pr	rovide a course completion certificate to each student who completes a Prelicensing or			
5	Postlicensing course under Rule .0210 of this Section. Each course completion certificate shall identify the course					
6	date of complet	date of completion, student, and instructor. The certificate shall be signed by the school director.				
7	(b) For each Prelicensing or Postlicensing course taught, a school shall submit a Roster Report electronically with					
8	30 seven days following the course.					
9	(1) The Prelicensing Roster Report shall include:					
10		(A)	each student's legal name;			
11		(B)	each student's email address and telephone number;			
12		(C)	each student's unique identification number;			
13		(D)	the course completion date pursuant to Rule .0210 of this Section;			
14		(E)	the school's name and number;			
15		(F)	the course's number; and			
16		(G)	the instructor's name and number;			
17	(2)	The P	ostlicensing Roster Report shall include:			
18		(A)	each student's legal name;			
19		(B)	each broker's license number;			
20		(C)	the course completion date; date pursuant to Rule .0210 of this Section;			
21		(D)	the school's name and number;			
22		(E)	the course's name and number; and			
23		(F)	the instructor's name and number.			
24	(c) Schools shall electronically submit with the Postlicensing Roster Reports the per student fee prescribed by G					
25	93A-4(a2).					
26						
27	History Note:	Autho	rity G.S. 93A-4; 93A-33;			
28		Eff. Jt	dy 1, 2017. <u>July 1, 2017;</u>			
29		<u>Amen</u>	<u>ded Eff. July 1, 2018.</u>			
30						

21 NCAC 58H .0211 is amended as published in 32:14 NCR 1419 as follows:

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1	21 NCAC 58H .0404 is amended as published in 32:14 NCR 1419 as follows:				
2					
3	21 NCAC 581	H .0404 RENEWAL OF SPONSOR APPROVAL			
4	(a) Commissi	on approval of all continuing education sponsors shall expire annually on June 30 following issuance			
5	of approval.				
6	(b) In order to ensure continuous sponsor approval, an approved sponsor shall file an electronic application for				
7	renewal of app	proval within the 45 days immediately preceding expiration of approval. The sponsor approval renewal			
8	application shall require the sponsor to set forth:				
9	(1)	the legal name of sponsor and any assumed business name;			
10	(2)	the sponsor number assigned by the Commission;			
11	(3)	the sponsor's mailing address, telephone number, and email address;			
12	(4)	the continuing education coordinator's legal name;			
13	(5)	any criminal convictions or occupational licensure disciplinary action taken against any individual			
14		listed as owner(s) of the sponsor since last approval;			
15	(6)	the name and course number of each continuing education elective course approved pursuant to			
16		Rule .0406 of this Section the applicant wishes to renew;			
17	(7)	a certification that the continuing education coordinator has completed the Commission's video			
18		training pursuant to Rule .0403(e) Rule .0403(b) of this Section;			
19	(8)	a certification that its facilities and equipment are in compliance with all applicable local, state,			
20		and federal laws and regulations regarding health, safety, and welfare, including the Americans			
21		with Disabilities Act; and			
22	(8)	the signature of the sponsor.			
23	(c) A contin	uing education sponsor also licensed or approved as a school may renew its continuing education			
24	sponsor appro	val on its school renewal form pursuant to Rule .0214 of this Subchapter.			
25	(d) Continuir	ng education sponsors shall submit a fifty dollar (\$50.00) fee for each continuing education elective			
26	course the sponsor wishes to renew. No fee is required if the entity making application is a public school or is an				
27	agency of fede	eral, state or local government.			
28	(e) Continuin	g education sponsors shall submit a one hundred dollar (\$100.00) materials fee if the sponsor wishes			
29	to renew approval to offer Update courses. No fee is required if the entity making application is a public real estate				
30	school or is an	agency of federal, state, or local government.			
31					
32	History Note:	Authority G.S. 93A-3; 93A-4.1;			
33		Eff. July 1, 2017. <u>July 1, 2017;</u>			
34		Amended Eff. July 1, 2018.			
35					

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